



ALISA GLUTZ GROUP

Personalized service you can count on.

Loan Process

Loan Officer
Alisa Glutz

- Performs financial consultation and identifies your financial goals
- Discusses qualifying, monthly payments, and cash needed for closing
- Compares different loan programs based on your specific goals
- Quotes interest rates and locks your loan

Loan Success Coordinator
Dreama Turner

- Completes loan application, assists with questions regarding documentation requirements and credit issues
- Gathers your documentation to complete your pre-approval
- Communicates with you on items necessary for your loan closing
- Calls you to review settlement figures and cash for closing

Processor
Sonny Sandoval

- Pre-underwrites and prepares loan for approval
- Works with all parties to ensure a smooth closing

Underwriter

- Final decision maker on your loan
- May need additional information from you
- Works directly with Production Partner and Processor

Closer

- Assembles package for your closing day
- Sends package to Title company's office

Title Company

- Prepares Settlement Statement and emails for Processor's review
- Processor emails Settlement Statement to all parties prior to closing

Closing

- Dreama will communicate the time, date and location of your closing
- Our closers will handle the presentation of your loan documents
- Bring a certified check to closing (payable to title company) & Drivers License
- **CONGRATULATIONS...You're Done!**

Alisa Glutz NMLS #204235 Licensed Mortgage Professional

Cell/Text: 480.206.6516

E-fax: 480.907.2872

Direct: 480.398.4901

Email: aglutz@ccmclending.com

www.glutzgroup.com



17015 N Scottsdale Rd. #150, Scottsdale, AZ 85255

Cherry Creek Mortgage Co., Inc. NMLS # 3001 AZ BK #0904024

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